

## Message Text

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ORIGIN IO-11

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DRAFTED BY IO/CMD:DWFIGGINS:GAS

APPROVED BY IO:RDMOREY

IO/CMD:DNFORMAN

EB/CSB/OSB:JLNESVIG (DRAFT)

PPC/IA(AID):MLSCHUWEILER (DRAFT)

E:HNAU (DRAFT)

S/S-O: J. HOGANSON

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R 310313Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY VIENNA

INFO USMISSION USUN NEW YORK

UNCLAS STATE 024670

E.O. 11652: N/A

TAGS: EIND, PORG, UNIDO

SUBJECT: PRIVATE INDUSTRY AND A UNIDO SPECIALIZED AGENCY

1. ONE CRITERION FOR US DECISION WHETHER TO JOIN UN SPECIALIZED AGENCY FOR INDUSTRIAL DEVELOPMENT AND COOPERATION (UNIDCO) IS ITS POTENTIAL BENEFIT TO U.S. PRIVATE INDUSTRY. THIS POINT WAS MUTUALLY ACKNOWLEDGED IN THE JUNE 18, 1975, CONVERSATION BETWEEN UNDER SECRETARY CHARLES W. ROBINSON AND EXECUTIVE DIRECTOR ABD-EL RAHMAN KHANE.

2. IN ORDER TO REASSESS THIS UNIDCO POTENTIAL DEPARTMENT WOULD APPRECIATE FOLLOWING MISSION ACTIONS:  
A) MAIL TO IO/CMD FIFTY COPIES OF UNIDO PUBLICATION PL/53, UNIDO EXPERIMENT IN INTERNATIONAL INDUSTRIAL COOPERATION FOR DISTRIBUTION BY DEPARTMENT TO PRIVATE SECTOR CONTACTS, B) SUMMARIZE OR REFER DEPARTMENT TO PAST MISSION REPORTING ON CONTRACTS GAINED BY U.S. INDUSTRY  
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THROUGH UNIDO INTERMEDIARY ROLE INCLUDING PERCENTAGES

OF TOTAL CONTRACTS OR CONTRACT VALUES, C) REPORT  
PROCEDURES THROUGH WHICH U.S. STEEL CORPORATION SUBSIDIARY,  
U.S. ENGINEERS AND CONSULTANTS, INC. WON THE SOMEWHAT  
DRAMATIC DOLS 835,575 CONTRACT REPORTED IN PRESS RELEASE  
IDO/595 DATED 12 SEPTEMBER 1975 INCLUDING IF POSSIBLE

THE NAME OF A CORPORATION CONTACT IN PITTSBURG, AND  
D) USE OCCASION OF DELIVERING LETTER BEING SENT TO  
MISSION AIRMAIL FROM IO/CMD DAN FIGGINS TO CHIEF UNIDO  
SECTION ON NGOS, BUSINESS AND INDUSTRIAL INSTITUTIONS  
COOPERATION SECTION, JOSEF WISCHEIDT, TO EXPLORE  
PROBABLE CONTINUATION OR EXPANSION OF UNIDO PROMOTIONAL  
PROGRAMS ESPECIALLY BROKER ACTIVITIES BETWEEN THOSE  
SEEKING TECHNOLOGY AND KNOWHOW AND U.S. POTENTIAL PRIVATE  
SUPPLIERS.

3. DEPT IS INTERESTED IN THE CONSULTANTS CONTRACT IN  
EGYPT AS A SPECIFIC EXAMPLE OF THE GENERAL CASE.  
AMONG PERTINENT QUESTIONS ARE: WAS THE ALREADY  
ESTABLISHED PRESENCE OF U.S. STEEL IN EGYPT A KEY  
FACTOR IN AWARDED THE CONTRACT? DID U.S. STEEL  
ITSELF DESIGN THE PROJECT? COULD THIS OR ANOTHER  
U.S. FIRM HAVE BEEN AWARDED THE CONTRACT IF THE U.S.  
HAD NOT BEEN A MEMBER OF UNIDO? DID U.S. STEEL AND/OR  
THE GOVERNMENT OF EGYPT PREFER THE UNDP/UNIDO  
CHANNEL TO A DIRECT BILATERAL AGREEMENT?

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEMBERSHIP, POLICIES, INDUSTRY, PRIVATE ENTERPRISE, MEMBERSHIP APPLICATIONS, INTERNATIONAL ORGANIZATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** DWFIGGINS:GAS  
**Enclosure:** n/a  
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**Errors:** N/A  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE INDUSTRY AND A UNIDO SPECIALIZED AGENCY  
**TAGS:** EIND, PORG, US, UNIDO  
**To:** VIENNA  
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